

In-Class Continuing Education

24 Hours of Real Estate Continuing Education Required Each Four-Year Renewal Period

- All active licensees (with license number above 100,000) must complete at least 24 hours of approved continuing education coursework during each four year renewal period.
- Any licensee who seeks to activate a license which has been on inactive status for two (2) years or longer shall be required to attend a Commission approved course or courses of study totaling at least six (6) hours for each year the license was on inactive status.

Georgia MLS Training Institute offers a variety of in-class continuing education courses to meet these requirements. Classes are taught at our Metro Atlanta training centers by approved, qualified instructors in a professional classroom environment. Fulfilling your requirement is easy! Choose the number of classes you attend based on the number of hours you need. (See schedule on the following pages.)

REAL ESTATE BASICS

It's real estate boot camp time! Learn the basics necessary to start a successful real estate career. This is an excellent course for both new and experienced agents.

Topics include:

- Prospecting and Marketing – listing and selling
- Seller Agency – representing the seller
- Truth or Consequences – disclosures
- CMA vs. Appraisal – what is it worth?
- Buyer Agency – representing the buyer
- Handling Earnest Money – whose money is this?
- GAR Contracts – using revised forms
- Exhibits and Amendments – adding & changing

The 24-hour class meets from 9:00 AM to 4:00 PM.

**The 3-hour classes meet from 9:00 AM to 12:00 PM
or 1:00 PM to 4:00 PM.**

GAMLS Corporate
1414 Montreal Road
Tucker, Georgia 30084
770-493-9000
770-621-2211 Fax

Toll Free 1-800-289-1214

UP AND AWAY, THE SUPERSTAR WAY



Boost your business using successful prospecting, a realistic business plan, an effective listing presentation and a solid understanding of the GAR forms.

Topics include:

- On Your Mark, Get Set, GO(als)
- Getting Lucky with Leads
- Prospecting for Gold
- A Clinical Look at Listings
- The Listing Presentation with Pizzazz
- A GAR Forms Review

This 24-hour class meets from 6:00 PM to 9:30 PM.

GAMLS Center South
1540 Southlake Pkwy., Ste. 8A
Morrow, Georgia 30260
770-961-2203
770-961-4227 Fax

www.GeorgiaRealEstateSchool.com

IN-CLASS CONTINUING EDUCATION

GAMLS Corporate Center • 1414 Montreal Road • Tucker, GA 30084 • 770-493-9000

CLASS TITLE	DATE	TIME	CREDIT	COST
Up and Away, the Superstar Way	Oct 12, 14 / 19, 21 and Oct 26, 28 / Nov 2 (Tu/Th)	6:00 PM – 9:30 PM	24 hours	\$145
GAR Forms Review	Nov 2	6:00 PM – 9:30 PM	3 hours	\$40
CLASS TITLE	DATE	TIME	CREDIT	COST
Real Estate Basics	Nov 9, 11 and Nov 16, 18 (Tu/Th)	9:00 AM – 4:00 PM	24 hours	\$145
Prospecting and Marketing	Nov 9	9:00 AM – 12:00 PM	3 hours	\$40
Seller Agency	Nov 9	1:00 PM – 4:00 PM	3 hours	\$40
Truth or Consequences	Nov 11	9:00 AM – 12:00 PM	3 hours	\$40
CMA vs. Appraisal	Nov 11	1:00 PM – 4:00 PM	3 hours	\$40
Buyer Agency	Nov 16	9:00 AM – 12:00 PM	3 hours	\$40
Handling Earnest Money	Nov 16	1:00 PM – 4:00 PM	3 hours	\$40
2010 GAR Contracts Course	Nov 18	9:00 AM – 12:00 PM	3 hours	\$40
Exhibits and Amendments	Nov 18	1:00 PM – 4:00 PM	3 hours	\$40

GAMLS Center South • 1540 Southlake Pkwy Ste. 8A • Morrow, GA 30260 • 770-961-2203

CLASS TITLE	DATE	TIME	CREDIT	COST
Real Estate Basics	Oct 5, 7 and Oct 12, 14 (Tu/Th)	9:00 AM – 4:00 PM	24 hours	\$145
Prospecting and Marketing	Oct 5	9:00 AM – 12:00 PM	3 hours	\$40
Seller Agency	Oct 5	1:00 PM – 4:00 PM	3 hours	\$40
Truth or Consequences	Oct 7	9:00 AM – 12:00 PM	3 hours	\$40
CMA vs. Appraisal	Oct 7	1:00 PM – 4:00 PM	3 hours	\$40
Buyer Agency	Oct 12	9:00 AM – 12:00 PM	3 hours	\$40
Handling Earnest Money	Oct 12	1:00 PM – 4:00 PM	3 hours	\$40
2010 GAR Contracts Course	Oct 14	9:00 AM – 12:00 PM	3 hours	\$40
Exhibits and Amendments	Oct 14	1:00 PM – 4:00 PM	3 hours	\$40

Keller Williams Realty • 2651 Dallas Hwy. • Marietta, GA 30064 • 678-631-1700

CLASS TITLE	DATE	TIME	CREDIT	COST
Real Estate Basics	Sep 8, 9, 10 / 13 (W,Th,F/M)	9:00 AM – 4:00 PM	24 hours	\$145



Georgia MLS Training Institute offers a wide variety of continuing education courses to keep your real estate license current. In addition to the classes listed above, we also offer computer-based courses for those who do not have time to attend an in-class course or prefer to learn at their own pace. Please visit us online at www.GeorgiaRealEstateSchool.com for a complete list of in-class and computer-based continuing education courses.

In-Class Continuing Education Enrollment Form



Class schedules vary. See attached for start dates and locations.

DAY COURSES	START DATE	LOCATION	TIME	CREDIT	COST
Real Estate Basics	_____	_____	9:00 AM – 4:00 PM	24 Hours	\$145
Prospecting and Marketing	_____	_____	9:00 AM – 12:00 PM	3 Hours	\$40
Seller Agency	_____	_____	1:00 PM – 4:00 PM	3 Hours	\$40
Truth or Consequences	_____	_____	9:00 AM – 12:00 PM	3 Hours	\$40
CMA vs. Appraisal	_____	_____	1:00 PM – 4:00 PM	3 Hours	\$40
Buyer Agency	_____	_____	9:00 AM – 12:00 PM	3 Hours	\$40
Handling Earnest Money	_____	_____	1:00 PM – 4:00 PM	3 Hours	\$40
2010 GAR Contracts Course	_____	_____	9:00 AM – 12:00 PM	3 Hours	\$40
Exhibits and Amendments	_____	_____	1:00 PM – 4:00 PM	3 Hours	\$40
NIGHT COURSES	START DATE	LOCATION	TIME	CREDIT	COST
Up and Away, the Superstar Way	_____	_____	6:00 PM – 9:30 PM	24 Hours	\$145
GAR Forms Review	_____	_____	6:00 PM – 9:30 PM	3 Hours	\$40

ADVANCE REGISTRATION REQUIRED.

Please Note: In order to receive continuing education credit, you must be ON TIME, SIGN THE ROSTER and REMAIN IN CLASS for the entire session.

REGISTRATION INFORMATION • INCOMPLETE FORMS WILL NOT BE ACCEPTED.

Date of Birth _____ Last Four of S.S.N. _____ Email Address _____

Name _____ R.E. License # _____

Address _____ City _____ State _____ Zip _____

County _____ Home Phone _____ Work Phone _____

PAYMENT INFORMATION

Please Make a Selection • Payment must accompany application
 Cash _____ Check _____ MasterCard _____ Visa _____

REFUND POLICY
 24-hour course fees are non-refundable. Tuition is good for one (1) year from enrollment date. A transfer fee applies to students who need to reschedule. 3-hour course fees are non-refundable and non-transferable.

Cardholder Name _____

Card Number _____ Exp. Date _____

Signature Required _____ Date _____

PAYMENT TOTAL:

FAX, MAIL OR BRING YOUR COMPLETED APPLICATION TO ONE OF THE FOLLOWING LOCATIONS:

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