

In-Class Continuing Education

24 Hours of Real Estate Continuing Education Required Each Four-Year Renewal Period

- All active licensees (with license number above 100,000) must complete at least 24 hours of approved continuing education coursework during each four year renewal period.
- Any licensee who seeks to activate a license which has been on inactive status for two (2) years or longer shall be required to attend a Commission approved course or courses of study totaling at least six (6) hours for each year the license was on inactive status.

Georgia MLS Training Institute offers a variety of in-class continuing education courses to meet these requirements. Classes are taught at our Metro Atlanta training centers by approved, qualified instructors in a professional classroom environment. Fulfilling your requirement is easy! Choose the number of classes you attend based on the number of hours you need. (See schedule on the following pages.)

REAL ESTATE BASICS

It's real estate boot camp time! Learn the basics necessary to start a successful real estate career. This is an excellent course for both new and experienced agents.

Topics include:

- Prospecting and Marketing – listing and selling
- Seller Agency – representing the seller
- Truth or Consequences – disclosures
- CMA vs. Appraisal – what is it worth?
- Buyer Agency – representing the buyer
- Handling Earnest Money – whose money is this?
- GAR Contracts – using revised forms
- Exhibits and Amendments – adding & changing

The 24-hour class meets from 9:00 AM to 4:00 PM.
The 3-hour classes meet from 9:00 AM to 12:00 PM
or 1:00 PM to 4:00 PM.

GAMLS Corporate
1414 Montreal Road
Tucker, Georgia 30084
770-493-9000
770-621-2211 Fax

GAMLS Center South
1540 Southlake Pkwy., Ste. 8A
Morrow, Georgia 30260
770-961-2203
770-961-4227 Fax

GAMLS Center North
4450 Nelson Brogdon Blvd.
Sugar Hill, Georgia 30518
770-945-2886
770-945-0020 Fax

Toll Free 1-800-289-1214

www.GeorgiaRealEstateSchool.com

UP AND AWAY, THE SUPERSTAR WAY



Boost your business using successful prospecting, a realistic business plan, an effective listing presentation and a solid understanding of the GAR forms.

Topics include:

- On Your Mark, Get Set, GO(als)
- Getting Lucky with Leads
- Prospecting for Gold
- A Clinical Look at Listings
- The Listing Presentation with Pizzazz
- A GAR Forms Review

This 24-hour class meets from 6:00 PM to 9:30 PM.

In-Class Continuing Education

GAMLS Corporate Center • 1414 Montreal Road • Tucker, GA 30084 • 770-493-9000

CLASS TITLE	DATE	TIME	CREDIT	COST
Real Estate Basics	Feb 9, 11 and Feb 16, 18 (Tu/Th)	9:00 AM – 4:00 PM	24 hours	\$145
Prospecting and Marketing	Feb 9	9:00 AM – 12:00 PM	3 hours	\$40
Seller Agency	Feb 9	1:00 PM – 4:00 PM	3 hours	\$40
Truth or Consequences	Feb 11	9:00 AM – 12:00 PM	3 hours	\$40
CMA vs. Appraisal	Feb 11	1:00 PM – 4:00 PM	3 hours	\$40
Buyer Agency	Feb 16	9:00 AM – 12:00 PM	3 hours	\$40
Handling Earnest Money	Feb 16	1:00 PM – 4:00 PM	3 hours	\$40
2010 GAR Contracts Course	FULL	9:00 AM – 12:00 PM	3 hours	\$40
Exhibits and Amendments	Feb 18	1:00 PM – 4:00 PM	3 hours	\$40

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CLASS TITLE	DATE	TIME	CREDIT	COST
Real Estate Basics	May 18, 20 and May 25, 27 (Tu/Th)	9:00 AM – 4:00 PM	24 hours	\$145
Prospecting and Marketing	May 18	9:00 AM – 12:00 PM	3 hours	\$40
Seller Agency	May 18	1:00 PM – 4:00 PM	3 hours	\$40
Truth or Consequences	May 20	9:00 AM – 12:00 PM	3 hours	\$40
CMA vs. Appraisal	May 20	1:00 PM – 4:00 PM	3 hours	\$40
Buyer Agency	May 25	9:00 AM – 12:00 PM	3 hours	\$40
Handling Earnest Money	May 25	1:00 PM – 4:00 PM	3 hours	\$40
2010 GAR Contracts Course	May 27	9:00 AM – 12:00 PM	3 hours	\$40
Exhibits and Amendments	May 27	1:00 PM – 4:00 PM	3 hours	\$40

CLASS TITLE	DATE	TIME	CREDIT	COST
Up and Away, the Superstar Way	Mar 16, 18 / 23, 25 and Mar 29(M), 31(W) / Apr 6*	6:00 PM – 9:30 PM	24 hours	\$145
GAR Forms Review	Apr 6	6:00 PM – 9:30 PM	3 hours	\$40

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CLASS TITLE	DATE	TIME	CREDIT	COST
Real Estate Basics	Apr 13, 15 and Apr 20, 22 (Tu/Th)	9:00 AM – 4:00 PM	24 hours	\$145
Prospecting and Marketing	Apr 13	9:00 AM – 12:00 PM	3 hours	\$40
Seller Agency	Apr 13	1:00 PM – 4:00 PM	3 hours	\$40
Truth or Consequences	Apr 15	9:00 AM – 12:00 PM	3 hours	\$40
CMA vs. Appraisal	Apr 15	1:00 PM – 4:00 PM	3 hours	\$40
Buyer Agency	Apr 20	9:00 AM – 12:00 PM	3 hours	\$40
Handling Earnest Money	Apr 20	1:00 PM – 4:00 PM	3 hours	\$40
2010 GAR Contracts Course	Apr 22	9:00 AM – 12:00 PM	3 hours	\$40
Exhibits and Amendments	Apr 22	1:00 PM – 4:00 PM	3 hours	\$40



Georgia MLS Training Institute offers a wide variety of continuing education courses to keep your real estate license current. In addition to the classes listed above, we also offer computer-based courses for those who do not have time to attend an in-class course or prefer to learn at their own pace. Please visit us online at www.GeorgiaRealEstateSchool.com for a complete list of in-class and computer-based continuing education courses.

In-Class Continuing Education, continued

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CLASS TITLE	DATE	TIME	CREDIT	COST
Real Estate Basics	Aug 10, 12 and Aug 17, 19 (Tu/Th)	9:00 AM – 4:00 PM	24 hours	\$145
Prospecting and Marketing	Aug 10	9:00 AM – 12:00 PM	3 hours	\$40
Seller Agency	Aug 10	1:00 PM – 4:00 PM	3 hours	\$40
Truth or Consequences	Aug 12	9:00 AM – 12:00 PM	3 hours	\$40
CMA vs. Appraisal	Aug 12	1:00 PM – 4:00 PM	3 hours	\$40
Buyer Agency	Aug 17	9:00 AM – 12:00 PM	3 hours	\$40
Handling Earnest Money	Aug 17	1:00 PM – 4:00 PM	3 hours	\$40
2010 GAR Contracts Course	Aug 19	9:00 AM – 12:00 PM	3 hours	\$40
Exhibits and Amendments	Aug 19	1:00 PM – 4:00 PM	3 hours	\$40

CLASS TITLE	DATE	TIME	CREDIT	COST
Up and Away, the Superstar Way	Oct 12, 14 / 19, 21 and Oct 26, 28 / Nov 2 (Tu/Th)	6:00 PM – 9:30 PM	24 hours	\$145
GAR Forms Review	Nov 2	6:00 PM – 9:30 PM	3 hours	\$40

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CLASS TITLE	DATE	TIME	CREDIT	COST
Real Estate Basics	Nov 9, 11 and Nov 16, 18 (Tu/Th)	9:00 AM – 4:00 PM	24 hours	\$145
Prospecting and Marketing	Nov 9	9:00 AM – 12:00 PM	3 hours	\$40
Seller Agency	Nov 9	1:00 PM – 4:00 PM	3 hours	\$40
Truth or Consequences	Nov 11	9:00 AM – 12:00 PM	3 hours	\$40
CMA vs. Appraisal	Nov 11	1:00 PM – 4:00 PM	3 hours	\$40
Buyer Agency	Nov 16	9:00 AM – 12:00 PM	3 hours	\$40
Handling Earnest Money	Nov 16	1:00 PM – 4:00 PM	3 hours	\$40
2010 GAR Contracts Course	Nov 18	9:00 AM – 12:00 PM	3 hours	\$40
Exhibits and Amendments	Nov 18	1:00 PM – 4:00 PM	3 hours	\$40

CLASS TITLE	DATE	TIME	CREDIT	COST
Up and Away, the Superstar Way	Jul 13, 15 / 20, 22 and Jul 27, 29 / Aug 3 (Tu/Th)	6:00 PM – 9:30 PM	24 hours	\$145
GAR Forms Review	Aug 3	6:00 PM – 9:30 PM	3 hours	\$40

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CLASS TITLE	DATE	TIME	CREDIT	COST
Real Estate Basics	Oct 5, 7 and Oct 12, 14 (Tu/Th)	9:00 AM – 4:00 PM	24 hours	\$145
Prospecting and Marketing	Oct 5	9:00 AM – 12:00 PM	3 hours	\$40
Seller Agency	Oct 5	1:00 PM – 4:00 PM	3 hours	\$40
Truth or Consequences	Oct 7	9:00 AM – 12:00 PM	3 hours	\$40
CMA vs. Appraisal	Oct 7	1:00 PM – 4:00 PM	3 hours	\$40
Buyer Agency	Oct 12	9:00 AM – 12:00 PM	3 hours	\$40
Handling Earnest Money	Oct 12	1:00 PM – 4:00 PM	3 hours	\$40
2010 GAR Contracts Course	Oct 14	9:00 AM – 12:00 PM	3 hours	\$40
Exhibits and Amendments	Oct 14	1:00 PM – 4:00 PM	3 hours	\$40

In-Class Continuing Education Enrollment Form



INCOMPLETE FORMS WILL NOT BE ACCEPTED.

To register, either fax, mail or bring your enrollment form to any of our Metro Atlanta locations.

Training Institute

CLASS SCHEDULES VARY. SEE ATTACHED FOR START DATES AND LOCATIONS.

DAY COURSES	START DATE	LOCATION	TIME	CREDIT	COST
Real Estate Basics	_____	_____	9:00 AM – 4:00 PM	24 Hours	\$145
Prospecting and Marketing	_____	_____	9:00 AM – 12:00 PM	3 Hours	\$40
Seller Agency	_____	_____	1:00 PM – 4:00 PM	3 Hours	\$40
Truth or Consequences	_____	_____	9:00 AM – 12:00 PM	3 Hours	\$40
CMA vs. Appraisal	_____	_____	1:00 PM – 4:00 PM	3 Hours	\$40
Buyer Agency	_____	_____	9:00 AM – 12:00 PM	3 Hours	\$40
Handling Earnest Money	_____	_____	1:00 PM – 4:00 PM	3 Hours	\$40
2010 GAR Contracts Course	_____	_____	9:00 AM – 12:00 PM	3 Hours	\$40
Exhibits and Amendments	_____	_____	1:00 PM – 4:00 PM	3 Hours	\$40

NIGHT COURSES	START DATE	LOCATION	TIME	CREDIT	COST
Up and Away, the Superstar Way	_____	_____	6:00 PM – 9:30 PM	24 Hours	\$145
GAR Forms Review	_____	_____	6:00 PM – 9:30 PM	3 Hours	\$40

ADVANCE REGISTRATION REQUIRED.

Please Note: In order to receive continuing education credit, you must be ON TIME, SIGN THE ROSTER and REMAIN IN CLASS for the entire session.

REGISTRATION INFORMATION

Date of Birth _____ Last Four of S.S.N. _____ Email Address _____

Name _____ R.E. License # _____

Address _____ City _____ State _____ Zip _____

County _____ Home Phone _____ Work Phone _____

PAYMENT INFORMATION

Please Make a Selection • Payment must accompany application

Cash _____ Check _____ MasterCard _____ Visa _____

Cardholder Name _____

Card Number _____ Exp. Date _____

Signature Required _____ Date _____

REFUND POLICY

24-hour course fees are non-refundable. Tuition is good for one (1) year from enrollment date. A transfer fee applies to students who need to reschedule. 3-hour course fees are non-refundable and non-transferable.

PAYMENT TOTAL:

FAX, MAIL OR BRING YOUR COMPLETED APPLICATION TO ONE OF THE FOLLOWING LOCATIONS:

GAMLS Corporate
 1414 Montreal Road
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770-493-9000
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